

Dr. Ayush Srivastava
Assistant Registrar
Nodal Officer-Training & Placement



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Ref: AKTU/UIIC/2021/402

23 Apr' 2021

To

The Directors/Principals

Colleges affiliated/associated to Dr. APJ Abdul Kalam Technical University Lucknow, Uttar Pradesh

Subject: Regarding Company Wealth Clinic Pvt Ltd hiring opportunity for Graduate and Post graduate students of Batch 2019/2020/2021

Dear Sir/Ma'am,

Please to inform you that as part of hiring process for **Graduates and Postgraduates** of Batch **2019/2020 & 2021**, company "**Wealth Clinic Pvt Ltd**" wish to invite the students of AKTU affiliated colleges for this drive. Please find invitation and link for the participation of students as per the details attached herewith in (Annexure- A). You are requested to kindly go through and encourage the students for registration latest by **27-Apr-2021**.

ERP Link: erp.aktu.ac.in (MANDATORY)

If you have any concern, you are requested to feel free to write at tnp.aktu@aktu.ac.in

With warm regards,

(Dr. Ayush Srivastava)
Assistant Registrar
Nodal Officer – Training & Placement

Copy to:

1. Registrar, AKTU, Lucknow
2. Finance Officer, AKTU, Lucknow
3. Controller of Examination, AKTU, Lucknow
4. Dean Student Welfare, AKTU, Lucknow
5. Media Prabhari, AKTU, Lucknow
6. Technical Officer, AKTU, Lucknow
7. In-charge Placements, AKTU, Lucknow
8. Staff Officer, Hon'ble Vice Chancellor for kind information

(Dr. Ayush Srivastava)

Annexure- A

Campus Placements 2021	
Job Notification Form	
COMPANY OVERVIEW	
Name of the Company	-Wealth Clinic Pvt. Ltd.
Website / Other source of Information	http://www.wealth-clinic.com/
Company Type	- Real Estate
Brief write-up on the Company (50 to 75 words)	<p>Real estate in one of the most globally recognized sectors. Rapid urbanization in the country and increasing household income are the main key drivers that are pushing the growth of real estate in the country. However, getting into a property transaction isn't always a cakewalk and might often result in taking up the wrong decisions.</p> <p>At Wealth Clinic, we are set to change it in favour of our customers and strive to keep our customers in the utmost priority rather than the property. Our specialized real estate experts have a thorough knowledge of the market that offers transparent services to cater to the needs of individual property investors. We at Wealth Clinic, offer exceptional advice and pragmatic solutions to the real estate challenges encountered by the home buyers.</p>
JOB PROFILE	
Job Designation	- Business Development Executive
Job Description	<ul style="list-style-type: none"> * Interacting with existing and prospective clients to keep them upbeat with the latest developments and offerings and also making them a part of our future projects. * Aggressively achieving the sales target * Conducting sales calls and closing the leads. * Continuous follow up with the customers and building & retaining client relationships through continuous follow up with clients for their requirements. * Conducting market review / studies and analyzing

	competitor's activities thereby devising strategies to counter them. * Revenue generation using references of existing and upcoming projects and also in conversion of prospective customers who are planning to use competitor's projects.
Place of Posting	- Noida, Sector- 132
Key Responsibilities:	-Good communication, presentation and negotiation skills. Must be presentable - Exposure to primary sales - Freshers welcome - Computer literate - To enjoy networking and meeting new people
Type of Placement	-Virtual
SALARY	
Cost to Company (CTC)	-2.40 - 3lacs per annum CTC + Lucrative Incentives
Training Period	-NA
Salary / stipend paid during training	-NA
Bond or Service Contract (If Yes, give details)	-NA
SELECTION PROCESS	
Shortlist from Resumes	-Yes
Written Test (Technical / Aptitude)	-No
Group Discussion	YES
Personal Interview	-Yes
Minimum Number of Offers You intend to make	- 100
Eligible Department and Program	- Graduates and Postgraduates; 2019,2020,2021 batch
Specific Eligibility requirement (Please mention)	- Bike/ 4- wheeler; Preference: Noida / NCR Candidates
Date & Time of the Drive	- 30-04-2021
Venue	-Virtuals/ Noida
Expected Joining (dd/mm/yyyy)	- Immediately will provide exams leave

Note: Conveyance is must to have for shortlisted candidates.