



Ref: AKTU/UIIC/2021/365

18<sup>th</sup> Feb' 2021

To  
Directors/Principals  
Colleges affiliated/associated to Dr. APJ Abdul Kalam Technical University Lucknow, Uttar Pradesh

Subject: **Result declaration of IDFC First Bank - Virtual Interview for Batch 2021**

Dear Sir/Ma'am,

Please refer to circular No. AKTU/UIIC/2020/352 (Annexure-I) dated 05-Feb-2021 and in continuation this to inform you that 48 students are selected in IDFC First Bank from batch 2020 & 2021 through virtual interview.

Please refer below the result:

COLLEGE NAME	NUMBER OF STUDENT	NAME	ROLL NO	BRANCH NAME
(348) PSIT COLLEGE OF ENGINEERING,KANPUR	5	ANJALI TOMAR	1903480700008	MBA
		HIMANSHU	1903480700023	MBA
		PRADYUMAN GUPTA	1903480700034	MBA
		URVASHI	1903480700056	MBA
		VIKRANT AGARWAL	1903480700058	MBA
(005) RAJA BALWANT SINGH MANAGEMENT TECHNICAL CAMPUS,AGRA	3	ANKIT MANGLANI	1900050700010	MBA
		KARAN CHAUHAN	1900050700037	MBA
		RAVIL YADAV	1900050700094	MBA
(011) UNITED INSTITUTE OF MANAGEMENT,ALLAHABAD	3	MUNTAZIR HUSSAIN	1900110700114	MBA
		RISHABH SRIVASTAVA	1900110700141	MBA
		SHREYA KESARI	1900110700180	MBA
(014) SHRI RAMMURTI SMARAK COLLEGE OF ENGG AND TECHNOLOGY,BAREILLY	3	GAURAV SHARMA	1900140700012	MBA
		HARSH CHAUHAN	1900140700013	MBA
		VARDAN JHINGRAN	1900140700040	MBA
(047) DR. VIRENDRA SWAROOP INSTITUTE OF COMPUTER STUDIES,KANPUR	3	NISHTHA BHAGWANI	1900470700039	MBA
		RASHI BAJPAI	1900470700046	MBA
		YASH TIWARI	1900470700060	MBA
(165) KANPUR INSTITUTE OF TECHNOLOGY,KANPUR	3	ATUL SHARMA	1901650700022	MBA
		SAURABH SINGH BHADAURIYA	1901650700067	MBA
		SHRUTI SINGH GAUR	1901650700076	MBA
(016) RAKSHPAL BAHADUR MANAGEMENT INSTITUTE,BAREILLY	2	RIYA TOMAR	1900160700035	MBA
		VINEET KUMAR	1900160700048	MBA
(052) INSTITUTE OF ENGINEERING & TECHNOLOGY,LUCKNOW	2	ASHWANI TIWARI	1805270011	MBA
		HONEY KESARWANI	1805270020	MBA
(106) SCHOOL OF MANAGEMENT SCIENCES,VARANASI	2	ANAMIKA SRIVASTAVA	1901060700017	MBA
		SIMRANJEET SINGH	1901060700128	MBA
(124) INSTITUTE COOPERATIVE & CARPORATE RESEARCH & TRANING,LUCKNOW	2	LOVEKESH KUMAR	1901240700044	MBA
		RAKSHIT RAJPUT	1901240700069	MBA

COLLEGE NAME	NUMBER OF STUDENT	NAME	ROLL NO	BRANCH NAME
(857) U.P. INSTITUTE OF DESIGN,NOIDA	2	MAYANK VASHISTH	1908570700016	MBA
		PRADEEP PATI TRIPATHI	1908570700022	MBA
(032) ABES ENGG.COLLEGE,GHAZIABAD	1	ARPIT PATHAK	1900320700020	MBA
(038) INSTITUTE OF TECHNOLOGY & SCIENCE,GHAZIABAD	1	ANUPAM YADAV	1900380700043	MBA
(082) MORADABAD INSTITUTE OF TECHNOLOGY,MORADABAD	1	SHUBHAM BHARDWAJ	1900820700022	MBA
(122) SHRI RAM SWAROOP MEMORIAL COLLEGE OF ENGG. & MANAGEMENT,LUCKNOW	1	SHREYA DWIVEDI	1901220700074	MBA
(177) INDIRA GANDHI SAHKARI PRABANDH SANSTHAN,LUCKNOW	1	UTKARSH SINGH	1901770700031	MBA
(181) STEP H.B.T.I.,KANPUR	1	SHUBHAM KESHARI	1901810700076	MBA
(216) IIMT COLLEGE OF ENGINEERING,GAUTAM BUDDH NAGAR	1	DEEPANSHU	1902160700029	MBA
(263) VIDYA SCHOOL OF BUSINESS,MEERUT	1	TARU JAIN	1902630700067	MBA
(351) KRISHNA INSTITUTE OF TECHNOLOGY,KANPUR	1	NITISH ARORA	1903510700034	MBA
(360) GOEL INSTITUTE OF TECHNOLOGY & MANAGEMENT,LUCKNOW	1	LANCY SONKAR	1903600700025	MBA
(434) JAGARAN INSTITUTE OF MANAGEMENT,KANPUR	1	RAGHAV KAPOOR	1904340700029	MBA
(517) KIPN COLLEGE OF MANAGEMENT,GORAKHPUR	1	ASHUTOSH KUMAR SHUKLA	1905170700017	MBA
(607) DR VIRENDRA SWAROOP INSTITUTE OF PROFESSIONAL STUDIES,KANPUR	1	MANYA MAKHIJA	1906070700024	MBA
(702) MIT COLLEGE OF MANAGEMENT,MORADABAD	1	TARUN AGGARWAL	1907020700031	MBA
(733) HIGH RANK BUSINESS SCHOOL,GAUTAM BUDDH NAGAR	1	ADITYA VAID	1907330700001	MBA
(789) DAYANNAD VIDYAPEETH EDUCATION,MEERUT	1	ABHINAV KUMAR GUPTA	1907890700001	MBA
(829) IILM ACADEMY OF HIGHIER LEARNING,LUCKNOW	1	SHUBHENDRA TIWARI	1908290700056	MBA
(834) INTEGRATED ACADEMY OF MANAGEMENT & TECHNOLOGY(INMANTEC),GHAZIABAD	1	VINAYAK SHARMA	1908340700019	MBA

**\* Company reserves the right to last minute modification in the final list post background verification**

With warm regards,



(Dr. Ayush Srivastava)

Assistant Registrar

Nodal Officer – Training & Placement

**Copy to:**

1. Registrar, AKTU, Lucknow
2. Finance Officer, AKTU, Lucknow
3. Controller of Examination, AKTU, Lucknow
4. Dean Student Welfare, AKTU, Lucknow
5. Media Prabhari, AKTU, Lucknow
6. Technical Officer, AKTU, Lucknow
7. In-charge Placement, AKTU, Lucknow
8. Staff Officer, Hon'ble Vice Chancellor for kind information

(Dr. Ayush Srivastava)

(Annexure I)

**Dr. Ayush Srivastava**  
Assistant Registrar  
Nodal Officer-Training & Placement



**Dr. A. P. J. Abdul Kalam Technical University**  
Uttar Pradesh, Lucknow  
Sector-11, Jankipuram Extension, Lucknow

E-mail: ayush@aktu.ac.in

Ref: AKTU/UIIC/2021/352

05<sup>th</sup> Feb' 2020

To  
Directors/Principals  
Colleges affiliated/associated to Dr. APJ Abdul Kalam Technical University Lucknow, Uttar Pradesh

Subject: **Regarding company IDFC First Bank hiring opportunity for MBA student of 2021 batch**

Dear Sir/Ma'am,

Please to inform you that as part of hiring process for MBA candidates of 2021 batch, company IDFC First Bank wish to invite the students of AKTU affiliated colleges for this drive. Please find invitation and link for the participation of students as per the details attached herewith (Annexure A). You are requested to kindly go through and encourage the students for registration latest by **07-Feb-2021**.

**ERP Link:** erp.aktu.ac.in

If you have any concern, you are requested to feel free to write at [tnp.aktu@aktu.ac.in](mailto:tnp.aktu@aktu.ac.in)

With warm regards,

(Dr. Ayush Srivastava)  
Assistant Registrar  
Nodal Officer – Training & Placement

**Copy to:**

9. Registrar, AKTU, Lucknow
10. Finance Officer, AKTU, Lucknow
11. Controller of Examination, AKTU, Lucknow
12. Dean Student Welfare, AKTU, Lucknow
13. Media Prabhari, AKTU, Lucknow
14. Technical Officer, AKTU, Lucknow
15. In-charge Placements, AKTU, Lucknow
16. Staff Officer, Hon'ble Vice Chancellor for kind information

(Dr. Ayush Srivastava)

## Campus Placements 2021

### Job Notification Form

#### COMPANY OVERVIEW

Name of the Company	IDFC First Bank
Website / Other source of Information	<a href="http://www.idfcfirstbank.com">www.idfcfirstbank.com</a>
Company Type	Banking
Brief write-up on the Company (50 to 75 words)	<p>IDFC First Bank Ltd, listed on BSE and NSE, is a leading Indian Financial Institution Headquartered in Mumbai, IDFC First Bank Ltd, listed on BSE and NSE is a universal bank, offering financial solutions through its nationwide branches, internet and mobile. The bank offers basic services on the liability banking side like Savings Accounts, NRI Accounts, Fixed Deposits. The bank also specializes in providing financing to India's 50 million self-employed entrepreneurs, MSMEs and India's fast-emerging middle class in a sustainable manner, with a differentiated model based on new technologies.</p> <p>IDFC Bank &amp; Warburg Pincus backed Capital First recently merged in an all-share deal. This merger is pursuant to IDFC Bank's strategy of getting a retail franchise to complete its transition from a dedicated infrastructure financier to a well-diversified bank, and in line with Capital First's strategy to enter the banking industry. The balance sheet of the combined entity is very diversified because of its strong retail presence and the product suite will be much larger.</p>

#### JOB PROFILE

Job Designation	<p>Bank Officer-Sales</p> <p><b>Job Title –</b></p> <ul style="list-style-type: none"> <li>• Bank Officer - Current Account</li> <li>• Bank Officer - Savings Account</li> </ul>
Job Description	<p><b>Bank Officer - Current Account</b></p> <p><b>Job Purpose:</b></p> <p>The role entails direct customer interaction and is responsible for business acquisition of current accounts for a designated branch. It will also entail explaining and selling banking products to customers and acting as a link between customers and bank - ensuring best in-class service to the customers. The role bearer has a responsibility to support Sales Manager in catchment mapping, customer feedback and identifying and converting potential opportunities. The role bearer is responsible for driving client acquisition, deepening customer relationships and capitalizing on lifetime value in each relationship to achieve larger organizational goals.</p> <p><b>Roles &amp; Responsibilities:</b></p> <ul style="list-style-type: none"> <li>• Acquisition of NTB Current account customers in the identified segment and reference generation from the specified catchment area</li> <li>• Ensure acquisition of high-quality current accounts in terms of product</li> </ul>

mix, segments and constitution mix

- Proactive registration and activation of acquired customers to direct banking channels
- Meet and exceed the defined targets of new customer acquisitions month on month by analyzing transaction banking needs of the customer
- Assist and support the Sales Manager in catchment mapping and scoping exercise
- Provide regular feedback to SM / RM on opportunities and customer needs Ensure adherence to selling norms and SOPs defined by the organization
- Ensure strict compliance with internal guidelines and external regulations
- Ensure quality sourcing in line with the Bank's policy
- High degree of market awareness and understanding of customer's needs
- Collaborate with other branch departments and functions to provide products and service offerings to the customer to ensure customer centricity

### **Bank Officer - Savings Account**

#### **Job Purpose**

The role entails direct customer interaction and is responsible for business acquisition of savings accounts for a designated branch. It will also entail explaining and selling banking products to customers and acting as a link between customers and bank - ensuring best in class service to the customers. The role bearer has a responsibility to support Sales Manager in catchment mapping, customer feedback and identifying and converting potential opportunities. The role bearer is responsible for driving client acquisition, deepening customer relationships and capitalizing on lifetime value in each relationship to achieve larger organizational goals.

#### **Roles & Responsibilities**

- Acquisition of NTB Savings account customers in the identified segment and reference generation from the specified catchment area
- Ensure acquisition of high-quality savings accounts in terms of product mix, segments and constitution mix
- Proactive registration and activation of acquired customers to direct banking channels
- Meet and exceed the defined targets of new customer acquisitions month on month by analyzing transaction banking needs of the customer
- Assist and support the Sales Manager in catchment mapping and

	scoping exercise <ul style="list-style-type: none"> <li>• Provide regular feedback to SM / RM on opportunities and customer needs</li> <li>• Ensure adherence to selling norms and SOPs defined by the organization</li> <li>• Ensure strict compliance with internal guidelines and external regulations</li> <li>• Ensure quality sourcing in line with the Bank's policy</li> <li>• High degree of market awareness and understanding of customer's needs</li> <li>• Collaborate with other branch departments and functions to provide products and service offerings to the customer to ensure customer centricity</li> </ul>
Place of Posting	Pan India
Key Responsibilities:	Same as JD
Type of Placement	Regular
<b>SALARY DETAILS</b>	
Cost to Company (CTC)	3 LPA (Fixed Pay) + Incentives + Other Benefits
Training Period	during Job
Salary / stipend paid during training	Same as fixed salary
Bond or Service Contract (If Yes, give details)	No
<b>SELECTION PROCESS</b>	
Shortlist from Resumes	NA
Written Test (Technical / Aptitude)	Yes
Group Discussion	NA
Personal Interview	<ul style="list-style-type: none"> <li>• A pre-campus testing will be held</li> <li>• IDFC FIRST Bank's recruitment virtual drive will be conducted on earliest available and best date / time-slot available.</li> </ul>
Minimum Number of Offers You intend to make	60 , across Lucknow, Kanpur, Noida, Ghaziabad, Agra and Varanasi (Depends on shortlist from test and interview)
Eligible Department and Program	MBA with any specialization of Batch 2021
Specific Eligibility requirement (Please mention)	<ul style="list-style-type: none"> <li>• CGPA/Percentage: 50 % across academics</li> <li>• Backlogs: No standing backlogs</li> </ul>
Date & Time of the Drive	Yet to be decided
Venue	Yet to be decided
Expected Joining (dd/mm/yyyy)	Yet to be decided