



Ref: AKTU/UIIC/2021/360

09<sup>th</sup> Feb' 2021

To  
Directors/Principals  
Colleges affiliated/associated to Dr. APJ Abdul Kalam Technical University Lucknow, Uttar Pradesh

Subject: **Result declaration of Gainsight Software Pvt. Ltd. - Virtual Interview for Batch 2021**

Dear Sir/Ma'am,

Please refer to circular No. AKTU/UIIC/2020/318 (Annexure-A) dated 30-Dec-2020 and in continuation this to inform you that 16 students are selected in Gainsight Software Pvt. Ltd. from batch 2021 through virtual interview amongst them 14 candidates are selected as SDE profile (Software Development Engineer) with a package of 13.00 LPA and 02 candidates are selected as SDET profile (Software Development Engineer in Test) with a package of 10.00 LPA.

Please refer below the result:

COLLEGE NAME	NUMBER OF STUDENT	NAME	ROLL NO	BRANCH NAME	PROFILE
(032) ABES ENGG.COLLEGE,GHAZIABAD	6	ABHISHEK CHOUDHARY	1703210007	CSE	SDE
		ADITYA AGRAWAL	1703210013	CSE	SDE
		ANJALI AGARWAL	1703210025	CSE	SDE
		NAINA GUPTA	1703210088	CSE	SDE
		RISHAV SINGH MEHTA	1703210121	CSE	SDE
		SHREYA SHARMA	1703210148	CSE	SDE
(027) AJAY KUMAR GARG ENGG. COLLEGE,GHAZIABAD	5	ALOK RANJAN	1702710019	CSE	SDE
		MOHD HASHIR HASAN	1702713059	IT	SDE
		MURLI GOEL	1702710094	CSE	SDE
		PALAK SHARMA	1702710107	CSE	SDE
		SHIVAM SAXENA	1702710160	CSE	SDE
(029) KIET GROUP OF INSTITUTIONS(KRISHNA INSTT. OF ENGG. & TECHNOLOGY),GHAZIABAD	1	AMAN ABBAS	1702910016	CSE	SDE
(068) MEERUT INSTITUTE OF ENGINEERING & TECHNOLOGY,MEERUT	1	AMAN JAIN	1706810041	CSE	SDE
(192) G.L. BAJAJ INSTITUTE OF TECHNOLOGY & MANAGEMENT,GAUTAM BUDDH NAGAR	1	DISHANT VASHISTHA	1719210107	CSE	SDE
(091) J.S.S. ACADEMY OF TECHNICAL EDUCATION,GAUTAM BUDDH NAGAR	1	KUSHAGRA GUPTA	1709110083	CSE	SDET
(122) SHRI RAM SWAROOP MEMORIAL COLLEGE OF ENGG. & MANAGEMENT,LUCKNOW	1	DEEPALI SINGH	1712210038	CSE	SDET

**\* Company reserves the right to last minute modification in the final list post background verification**

With warm regards,



(Dr. Ayush Srivastava)

Assistant Registrar

Nodal Officer – Training & Placement

**Copy to:**

1. Registrar, AKTU, Lucknow
2. Finance Officer, AKTU, Lucknow
3. Controller of Examination, AKTU, Lucknow
4. Dean Student Welfare, AKTU, Lucknow
5. Media Prabhari, AKTU, Lucknow
6. Technical Officer, AKTU, Lucknow
7. In-charge Placement, AKTU, Lucknow
8. Staff Officer, Hon'ble Vice Chancellor for kind information

(Dr. Ayush Srivastava)

Annexure – A

Dr. Ayush Srivastava  
Assistant Registrar  
Nodal Officer-Training & Placement



Dr. A. P. J. Abdul Kalam Technical University  
Uttar Pradesh, Lucknow  
Sector-11, Jankipuram Extension, Lucknow  
E-mail: ayush@aktu.ac.in

Ref: AKTU/UIIC/2020/318

30<sup>th</sup> Dec' 2020

To  
Directors/Principals  
Colleges affiliated/associated to Dr. APJ Abdul Kalam Technical University Lucknow, Uttar Pradesh

Subject: **Regarding company Gainsight Software Pvt. Ltd. hiring opportunity for B. Tech (CS/ IT) & M. Tech (CS/ IT) students of 2021batch**

Dear Sir/Ma'am,

Please to inform you that as part of hiring process for B. Tech (CS/ IT) & M. Tech (CS/ IT) students of 2021batch, company Gainsight Software Pvt. Ltd. wish to invite the students of AKTU affiliated colleges for this drive. Please find invitation and link for the participation of students as per the details attached herewith (Annexure A). You are requested to kindly go through and encourage the students for registration latest by **01-Jan-2021**.

**ERP Link:** erp.aktu.ac.in (**MANDATORY**)

If you have any concern, you are requested to feel free to write at [tnp.aktu@aktu.ac.in](mailto:tnp.aktu@aktu.ac.in)

With warm regards,

(Dr. Ayush Srivastava)  
Assistant Registrar  
Nodal Officer – Training & Placement

**Copy to:**

9. Registrar, AKTU, Lucknow
10. Finance Officer, AKTU, Lucknow
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13. Media Prabhari, AKTU, Lucknow
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(Dr. Ayush Srivastava)

<b>Campus Placements 2020</b>	
<b>Job Notification Form</b>	
<b>COMPANY OVERVIEW</b>	
Name of the Company	Gainsight Software Pvt. Ltd.
Website / Other source of Information	<a href="https://www.gainsight.com/">https://www.gainsight.com/</a>
Company Type	Software
Brief write-up on the Company (50 to 75 words)	<p>Gainsight is a fast growing tech company revolutionizing Customer Success for businesses. The Customer Success company helps businesses grow faster by reducing churn, increasing up sell, and driving customer advocacy. Gainsight provides a complete, end-to-end Customer Success solution through its services and technology. The industry-leading platform helps companies manage customer's relationships effectively, track customer health and transform the way organizations orient around the</p> <p>Customer. Gainsight is the platform of choice for many leading companies like Box, Adobe and Workday.</p> <p>The company has been recognized as one of the top 50 mid-size companies in India by 'Great Place To Work' and top 100 private cloud companies in the world by Forbes, one of the fastest growing private companies in America by Inc. Magazine, and as one of 20 Great Workplaces in Tech by Fortune Magazine. Gainsight's CEO, Nick Mehta, has been recognized as one of the</p> <p>Top SaaS CEOs in America. The company has offices in Hyderabad, Bengaluru, California, Phoenix, St. Louis, London and Tel Aviv.</p> <ul style="list-style-type: none"> <li>As an Associate Engineer you will work as part of engineering teams to code and collaborate in building a world class product.</li> </ul>
<b>JOB PROFILE</b>	
Job Designation	Associate Software Engineer
Job Description	<ul style="list-style-type: none"> <li>Good with Data structures and algorithms</li> <li>Good programming skills</li> </ul>
Place of Posting	Bengaluru/Hyderabad
Key Responsibilities:	Same as JD
Type of Placement	Full Time
<b>SALARY DETAILS</b>	

Cost to Company (CTC)	<ul style="list-style-type: none"> <li>● Overall CTC: ₹13,00,000.00</li> <li>● Fixed CTC: ₹9,00,000.00</li> <li>● Joining Bonus: ₹2,00,000.00</li> <li>● Retention Bonus: ₹2,00,000.00</li> </ul>
Training Period	NA
Salary / stipend paid during training	NA
Bond or Service Contract (If Yes, give details)	NA
<b>SELECTION PROCESS</b>	
Shortlist from Resumes	Yes
Written Test (Technical / Aptitude)	Yes
Group Discussion	No
Personal Interview	<p>Yes</p> <p><b>What do we evaluate in interviews:</b></p> <ul style="list-style-type: none"> <li>● Algorithms</li> <li>● Data Structures</li> <li>● Problem Solving</li> <li>● OOPS</li> <li>● Database</li> </ul>
Minimum Number of Offers You intend to make	4
Eligible Department and Program	B. Tech (CS/ IT) & M. Tech (CS/ IT) of 2021 passing out students
Specific Eligibility requirement (Please mention)	<ul style="list-style-type: none"> <li>● Strong Academics prefer Computer Science graduates</li> <li>● Java development with strong knowledge in data structures, algorithms, design patterns and OOP / OOAD principles</li> <li>● Experience with Spring/Maven/Jersey and building REST APIs is desirable</li> <li>● Experience in building web applications using Javascript is desirable</li> <li>● Experience in design/development of scalable SaaS products is a strong plus</li> <li>● Experience with integrating multiple applications and/or ETL tools is good to have</li> </ul>
Date & Time of the Drive	January 3rd week in 2021 (Tentative)
Venue	Virtual
Expected Joining (dd/mm/yyyy)	01-07-2021 - can be advanced by couple of weeks depending on the business needs