

ADANI ENTERPRISES

GROUP MEMBERS

- ◎ Neha Sangal
- ◎ Latika
- ◎ Kasif
- ◎ Kunal
- ◎ Nadeem



INTRODUCTION



- ◎ Founded in 1988
- ◎ Founder & chairman - Gautam S Adani
-
- ◎ Head quaters in Ahemdabad .
- ◎ Diversified & dynamic business group .
- ◎ Operater of largest private port in India .
- ◎ Largest edible oil refining company in India .

HISTORY

- ◎ In march 2011, Forbes magazine announced that Adani is the 6th richest person in India with personal wealth of US \$ 10 billions .
- ◎ He worked in Mumbai as a diamond sorter at Mahindra Bros .
- ◎ In 1988 he set up an import and export company called Adani enterprises .
- ◎ It imported PVC & gaint Reliance industries which produces PVC (a raw material required for manufacturing of plastics).
- ◎ In 1993 the Gujarat government invited companies to run the Mundra Port & in 1995 the contract was given to Adani .
- ◎ In 2006 Mundra Port was developed into a special economic Zone.

Adani Group

- ◎ **MISSION** : To assimilate knowledge , develop capabilities and manage collective enterprise to profitably tap global commercial opportunities advantages for the benefit of stakeholders and society.
- ◎ **VISSION** : To be a globally competitive , India centric organization , with leadership in trading and integrated businesses ; committed to be delight of our customers and shareholders.

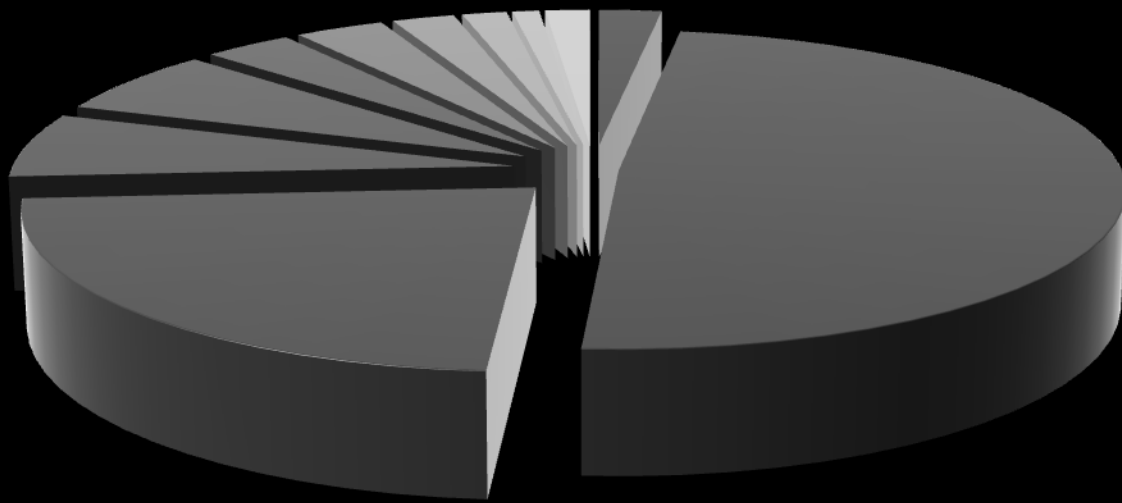
Mainly Deals In

- ◎ Oil
- ◎ Power Generation
- ◎ Coal
- ◎ Real Estate
- ◎ Ports
- ◎ Especial Economic Zone
- ◎ P.N.G(piped natural gas)
- ◎ C.N.G(compressed natural gas)

Adani Enterprises Ltd.

- ◎ Adani Enterprise is a huge organisation having around 90 subsidiaries working under it . Major Subsidiaries are -:
- ◎ Adani Power Ltd
- ◎ Adani retail Ltd
- ◎ Adani wilmar Ltd
- ◎ Gujarat adani energy Ltd
- ◎ Adani mining Ltd
- ◎ Icall India Ltd
- ◎ Mundra port and special economic zone Ltd
- ◎ Adani agri logistics Ltd
- ◎ Adani agri fresh Ltd
- ◎ Adani properties Ltd

Share Holding Pattern



- Promoters
- Foreign Institutions
- Foreign Promoters
- Other companies
- Foreign ocb
- General public
- Financial institutions
- For NRI
- Non banking mutual fund
- others
- foreign others

Key Recent Developments

- March 05 , 2012 : Adani Enterprises To supply Coal To NTPC's Power stations.
- Jan 19 , 2012 : arie completes Design , Supervision and Commissioning services on Solar PV Power Plant in Gujarat , India.
- Dec 26 , 2011 : Adani Enterprises announces Tenders for selection of LSP for Transportation and delivery of Coal from Mahaguj Collieries.
- Aug 10 , 2011 : Adani Enterprises reports net sales of INR 95.96 billion in fiscal 2011.
- Jan 25 , 2011 : Adani group signs MoU to explore possibility of lignite based Power plant in indonesia.

Capabilities

- ◎ Starting with the plastic polymer import . It gained a foothold in the commodities trading business . This large scale trading business provided Adani Exports with-:
- ◎ Ability to aggregate demand.
- ◎ Access large capital.
- ◎ Well- oiled distribution mechanism.
- ◎ Knowledge of international business.
- ◎ Possible Political connections.
- ◎ Experience in supply chain management.

Adani Group SWOT Analysis

Strength

- >The diversified nature.
- >Largest supplier of coal.
- >Good Distribution channel
- >Huge success of Mundra Port

Weakness

- >Delay in coal supply.
- >Present only in few States.
- >Other Private Companies are also in power generation.

SWOT

Opportunities

- >Diversification can be done into Hydro electric power
- >Enhance its presence in other parts of the country.
- >Can expands its operations and compete with other competitors.

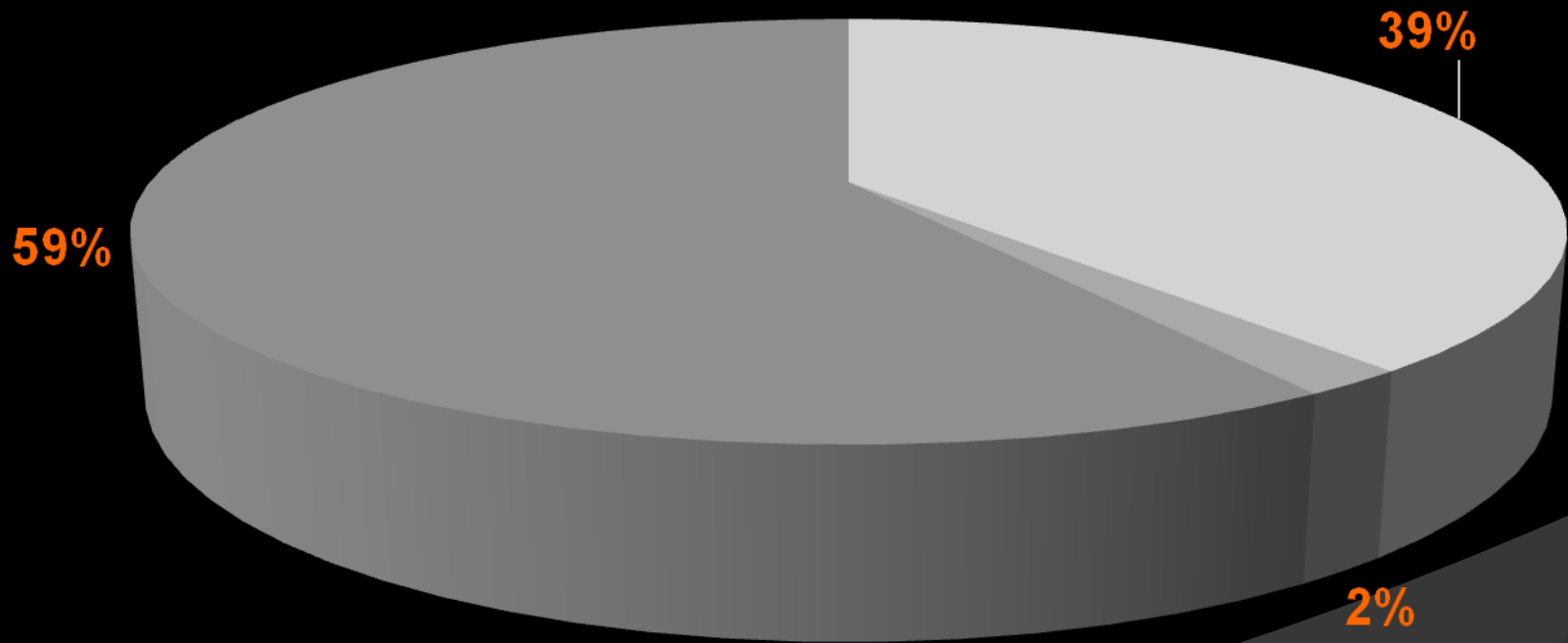
Threats

- >Fluctuation in International Prices Of Coal.
- >Increase in Private Sector Power Generation.
- >Changes in International polices regarding impact of coal.

Market Capitalization

%

■ Adani ent. ■ MMTC Ltd ■ PTC India



COMPETITORS

- ◎ Shanghai Huitong Energy Company Ltd.
- ◎ Meenakshi Energy Pvt Ltd
- ◎ Surya Chakra Power Corporation Ltd .
- ◎ Reliance Power Ltd .
- ◎ Tata Group .
- ◎ Oil & Natural Gas Corporation Ltd .
- ◎ Assam company Ltd .

Upcoming Projects

- ◎ 2640 MW coal based thermal power project at Dahej ,Gujarat through its company Adani Power Dahej Limited .
- ◎ 1320 MW coal based Thermal Power Project at Chhindwara ,Madhya Pradesh through its subsidiary company Adani Pench Power Limited .
- ◎ 100 MW Solar Power project at Surendranagar ,Gujarat through its subsidiary company Adani Renewable Energy LLP .

MERITS

- ⦿ Operator of the largest private port in India.
- ⦿ Developer of the largest multiproduct SEZ in India.
- ⦿ Owns the largest edible oil refining capacity in India.
- ⦿ One of the largest trading houses in India.
- ⦿ Largest integrated Coal Management Firm in India.
- ⦿ Promoter of India's first supercritical technology based power plant.
- ⦿ Operator of the world's largest automated import Coal Terminal having 60 MNT capacity.

COMMON SIZE BALANCE SHEET

Particulars	2013 (RS)	%	2012 (RS)	%
LIABILITIES				
Share capital	403.49	1.92	403.49	1.56
Minority Interest	142.31	0.68	134.88	0.52
Reserves \$ surplus	5992.78	28.46	4411.79	17.02
Long term	10257.50	48.71	15446.24	59.60
Deferred tax liab.	552.97	2.63	1520.32	5.87
Other long term liab.	586.99	2.79	618.73	2.39
Long term provisions	104.25	0.50	136.12	0.52
Short term borrowings	404.70	1.92	1005.20	3.88
Trade payables	174.22	0.83	402.52	1.56
Other C.L	2140.34	10.16	1575.86	6.08
Short term provision	300.05	1.42	260.92	1.01
TOTAL C.L	21059.60	100.0	25916.07	100

ASSETS	2013 (RS)	%	2012 (RS)	%
Tangible assets	11217.93	53.27	17045.05	65.77
Intangible asset	124.18	0.59	270.36	1.043
Capital WIP	2951.22	14.01	3637.71	14.04
Goodwill	40.35	0.19	1112.52	4.29
Non current inv.	77.08	0.37	69.74	0.27
Deferred tax assets	24.39	0.12	2.41	0.009
Loans & advanc	1151.05	5.47	1219.27	4.70
Trade receivabl	73.99	0.35	91.78	0.35
Other non C.A	299.91	1.42	481.05	1.86
Current invest.	144.51	0.69	-	-
Inventories	97.95	0.47	69.10	0.267
Trade rec.	728.28	3.46	302.22	1.17
Cash&bank bal.	830.55	3.94	1118.42	4.32
Loans and adva	1747.15	8.30	191.18	0.74
Other C.A	1551.06	7.37	305.26	1.18
TOTAL CURRENT ASSETS	21059.60	100.0	25916.07	100

INTERPRETATION

- Due to sharp increase in reserves & surplus there would be decline in financial risk of the co.
- Long term borrowings are decreasing which shows a favourable situation for the co., as it increases its operating cost.
- Other C.L are increasing which represents an ineffective position of the company.
- There is a increase in short term provisions , co would be able to maintain its solvency.

- There is a commensurate fall in Fixed Tangible Assets which leads to decline in the profitability of the company.
- Loans & Advances are increasing sharply which will enhance earning capacity of the company.
- Cash & Bank balance is declining, so the company try to increase or at least maintain its cash and bank balance.

Thank You