

# PRESENTATION ON EID PARRY INDIA LTD.

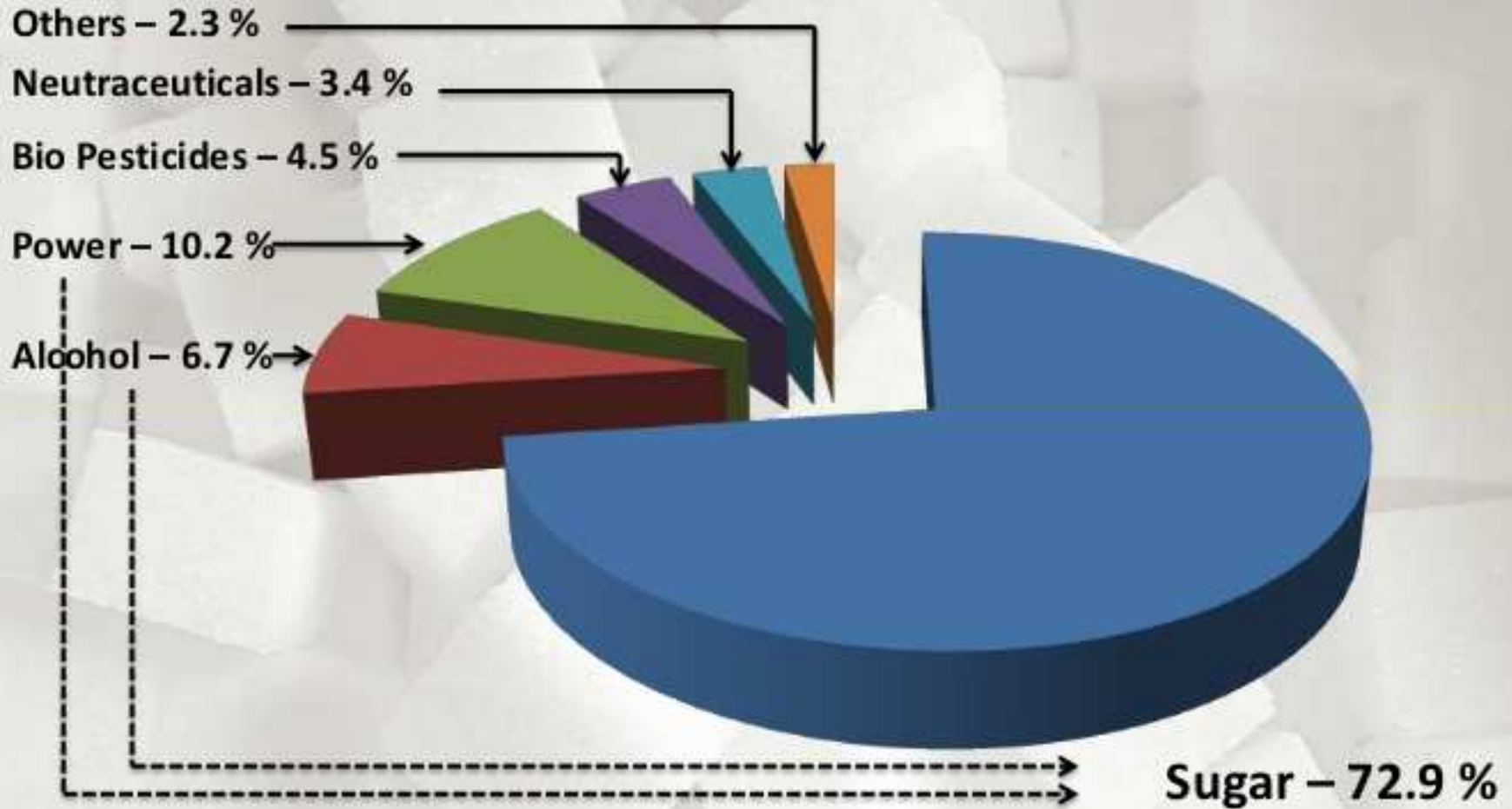
BY: ABHISHEK PUNDIR  
JYOTI VIHAN



# Introduction



- E.I.D-Parry India Ltd
  - Part of US \$3 Billion Murugappa Group
  - Sugar accounts for approx. 90% of total revenue
    - 1167 crores
  - Strong presence in other sectors:
    - Bio Pesticides
    - Nutraceuticals
- 9 sugar plants across South India
  - 32000 TCD Sugarcane, 146 MW Power, 230 KLPD Distillation



**Turnover Contribution (Total = 1291 Crores)**

**EID PARRY INDIA LTD.**



# MERGERS AND AQUASITION



1788, Thomas Parry

1906, fertilizer manufacturing

Incorporated, 1975

1981, Murugappa Group

Amongst Top 5 Sugar Producers of India



**A. Vellayan**  
Chairman  
MBA Warwick  
VP, SICC



**V Ravichandran**  
Vice Chairman  
PGDM, IIM-A  
Cost accountant  
Company Secretary  
Acquisition Expert



**R S Singhvi**  
Managing Director  
CA, LLB  
Ex-CEO  
29 years experience



**Anand Bhatia**  
Director  
Economics, Cambridge  
Ex-Unilever South America  
Ex-Lipton MD, India  
38 years Industrial Experience  
Investors Greivance Committee



**R A Savor**  
Director  
B.Sc. Technology  
Ex-MD Castrol  
40 years experience  
Chairman, Audit Committee



**M V N Rao**  
Director  
Agriculture Expert  
Associate, Chartered Inst. Of  
Bankers  
Fellow, IIBF  
Ex MD, Chairman Canara Bank

- ISO 14001:1996
  - Audited by British Standards Institute, UK
- ISO 9001:2000
  - Bureau Veritas (BVQI), France
- Strong ERP Implementation
  - SAP
  - Computerized Procurement
    - Web based cane management system
    - GPS, GIS, Nutrient Analysis services for farmers
  - Decision Engine
- HACCP Certification
  - Food Safety
- GMP
- Kosher & Halal
- Strong internal R&D



*“Buy EID Parry as it is well managed”*

**-G Chokkalingam**

*ED, CIO, Centrum*

*Nov 15, 2011*

# COMPETETIORS

SHREE RENUKA

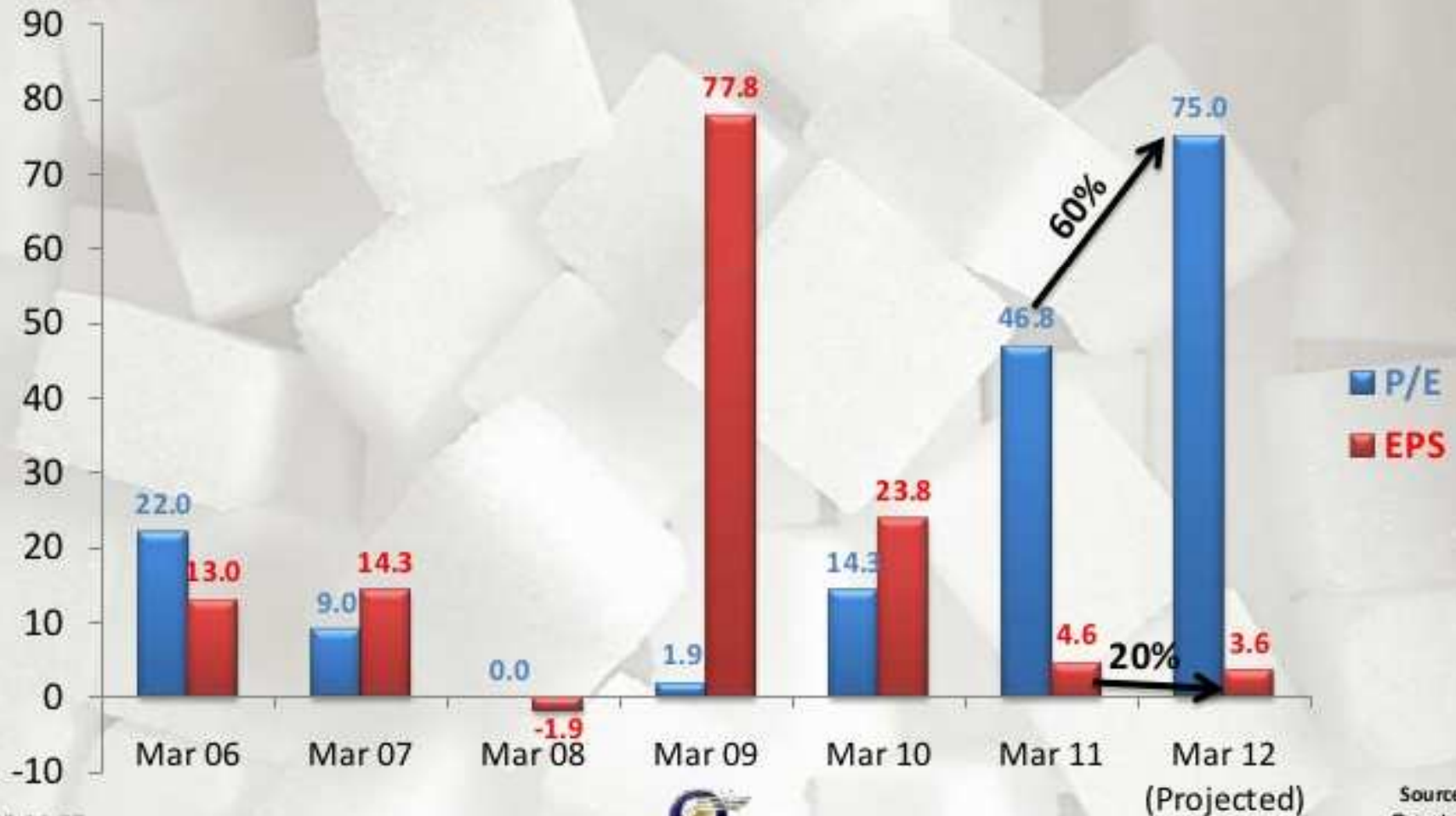
BALRAMPUR CHINNI

BAJAJ HIND

TRIVENI

RANA SUGARS

## P/E Ratio & EPS Trend





## Profit and Loss Account

For the year ended 31st March,	Schedule			Rs. Lakhs
		2011		2010
<b>Income :</b>				
Sales		129116		118676
Less : Excise Duty		3546	125669	3844
Other Income	13		17981	14960
			143560	129682
<b>Expenditure :</b>				
Material Cost	14		89932	64211
Employee Cost	16		6785	6960
Other Costs	16		28480	23986
Depreciation and Amortisation		7354		6947
Less: Transfer from fixed assets revaluation reserve		14	7370	14
Interest Cost	17		4243	3857
			136810	104936
<b>PROFIT BEFORE TAX</b>			6740	24746
<b>Less : Provision for Tax</b>				
Current				2,600
MAT Credit entitlement				(1369)
Deferred		(1186)	(1186)	2987
				4216
<b>PROFIT AFTER TAX</b>			7926	20528
Balance Brought Forward			30660	69180
<b>Amount Available for Appropriation</b>			38606	79708
<b>APPROPRIATIONS</b>				
Interim Dividend on Equity Shares - Rs.2 per share (2010 - Rs. 6 per share)			3466	6181
Proposed Dividend on Equity Shares - Nil (2010 - Rs. 4 per share)			-	3454
Dividend Distribution Tax			(674)	(24)
Transfer to Debenture Redemption Reserve			760	417
Transfer to General Reserve			800	40000
Balance Carried to Balance Sheet			34164	30660
			38606	79708
Earnings Per Share - Basic (Rs. Face value Rs.1)			4.58	11.90
Diluted (Rs. Face value Rs. 1)			4.56	11.83
(Refer Note No. 30 of Schedule 18)				
Significant Accounting Policies and Notes on Accounts	18			
The Schedules referred to above form an integral part of Profit and Loss Account.				

**THANKYOU**